Implementing Cost-Effective Mission Critical Networks (MCN)

Mike Vine, Director of MCN Programs

Harris Overview

DEFENSE | ISR | GOVERNMENT NETWORKS | PUBLIC SAFETY | HEALTHCARE | BROADCAST | ENERGY

assuredcommunications®

WIRELESS • MOBILE • SATELLITE • ENTERPRISE

CAPTURE • AGGREGATE • DISTRIBUTE • ANALYZE

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SECURE COMMUNICATIONS NETWORKS

MISSION-CRITICAL SITUATIONAL AWARENESS

Overview

Mission Critical Communications and Information Solutions

Provide mission critical, assured communication products, systems, networks and services to meet our customers' mission critical requirements through design, development, integration, and installation.

Critical communication systems

Network infrastructure weather systems

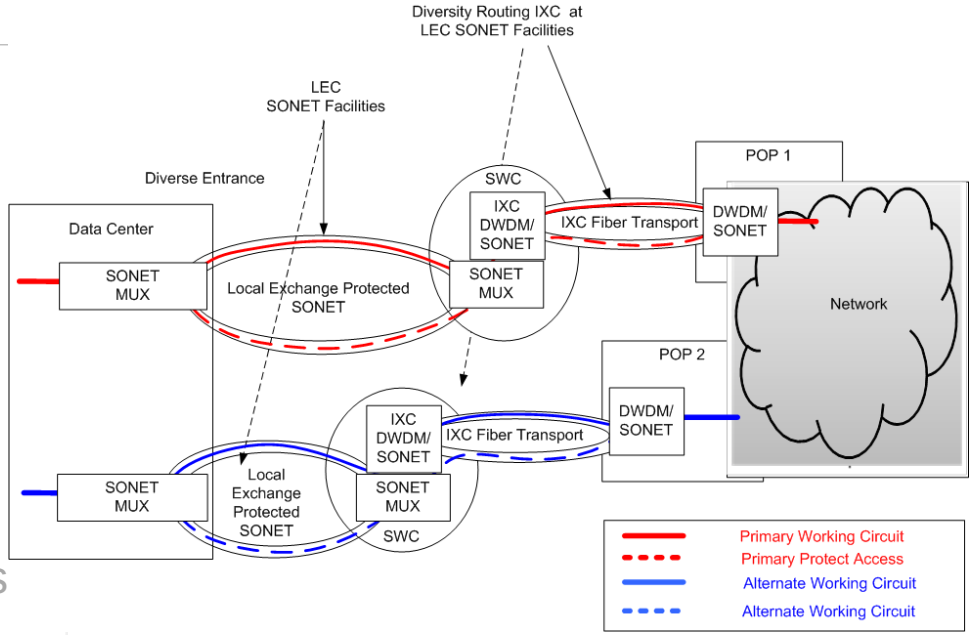
Secure enterprise network services

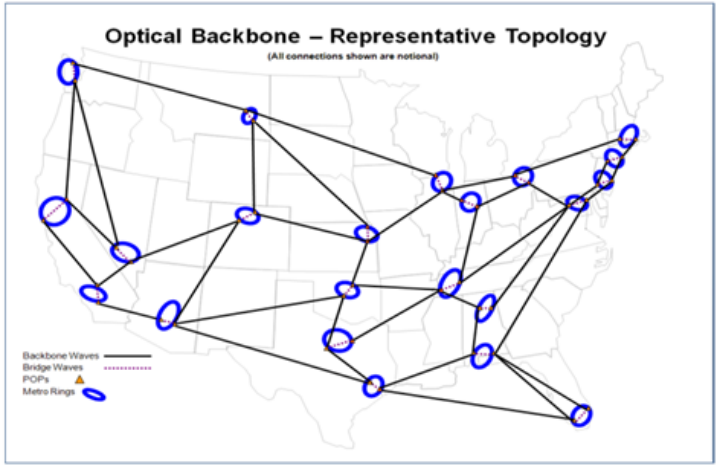
Situational awareness systems

Air traffic control

Reliability and Availability

- Architecture
  - Availability (9's)
  - Latency (network delay)
  - Multi- Path Design
  - Path Diversity Verification
- Controls
  - Controlled Access
  - Separation between
    - Management and Operations Channels
    - Validation/Test and Operational Environments
- Service Operations
  - Network and Security Operation
  - Logistics design
    - Mean time to restore (MTTR)





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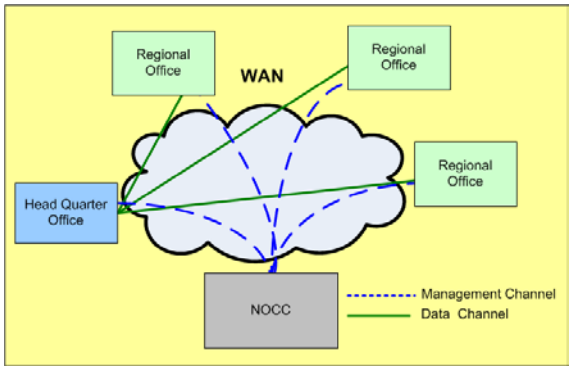

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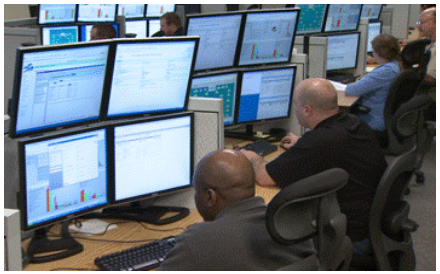
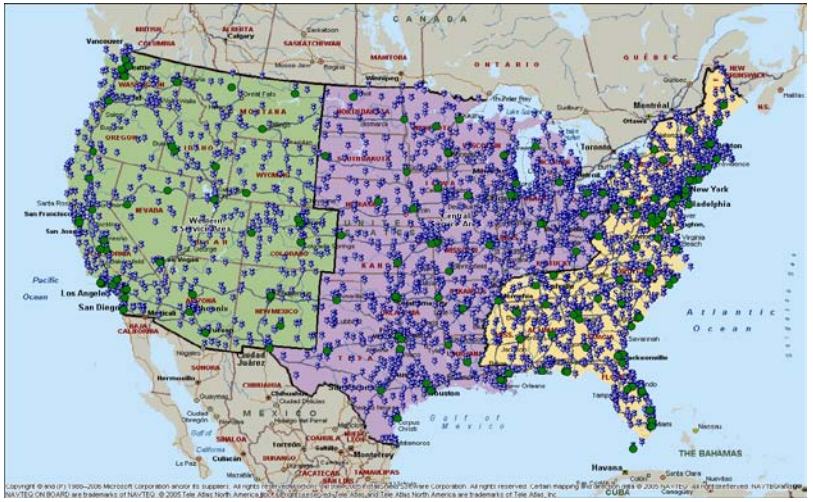


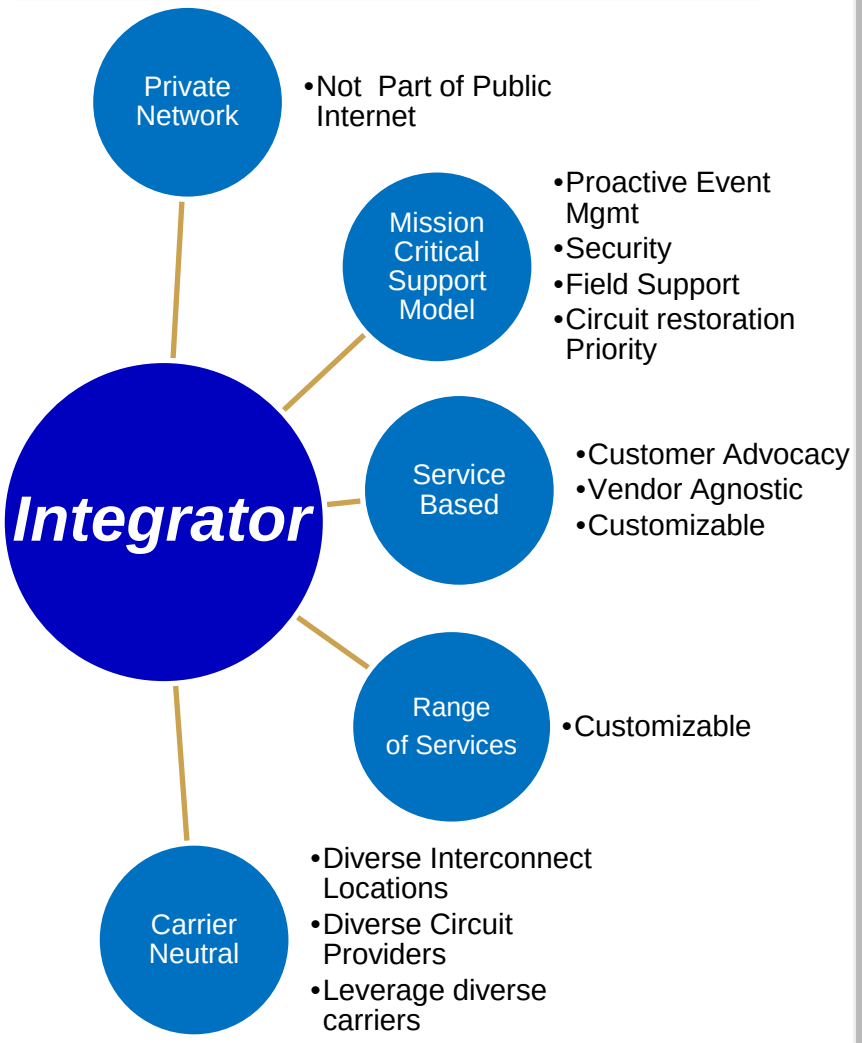




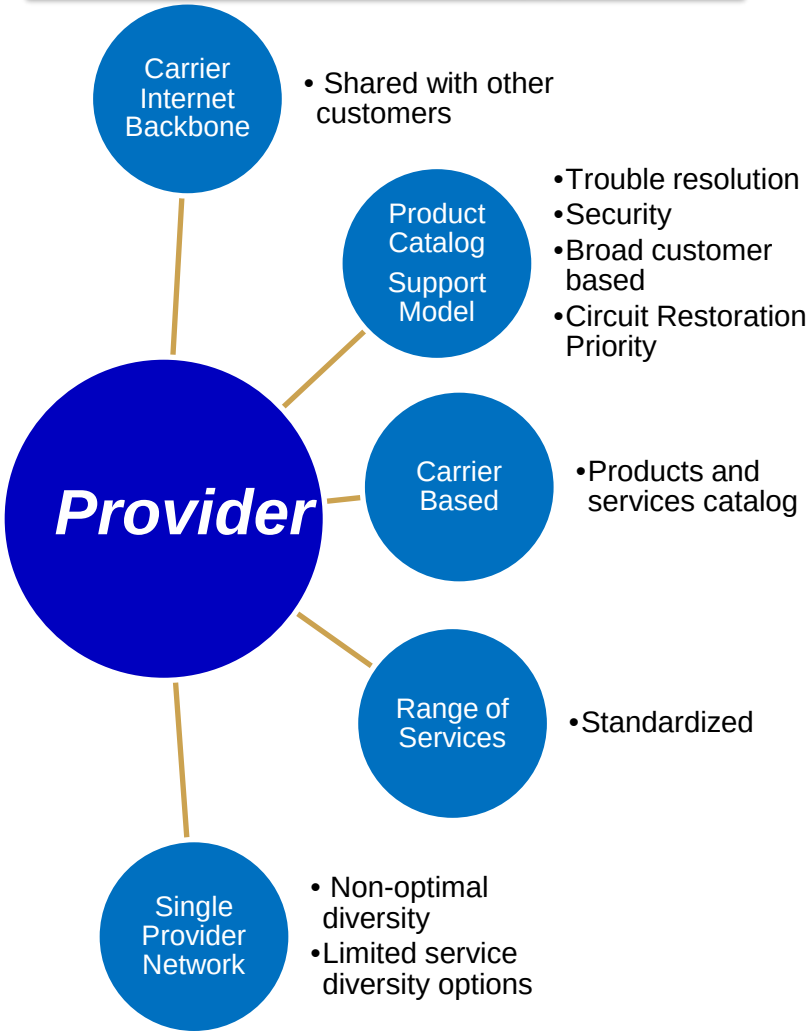
Security Continuum

	Low	RISK Continuum	High
Architecture Choices	Private Network (Total Control)	Managed System Risk Mitigation (Some Control)	Public Network (SLA dependent)
Depth of Monitoring Capability	Total Situational Awareness	Deep Visibility Some sub-component blindspots	Significant Reliance on Service Provider for Visibility
Variability of Infrastructure	Purpose built system Known Traffic Behaviors		“Multi-Tenant” variability Constant Grooming Required

System Integrator Approach



Service Provider Approach

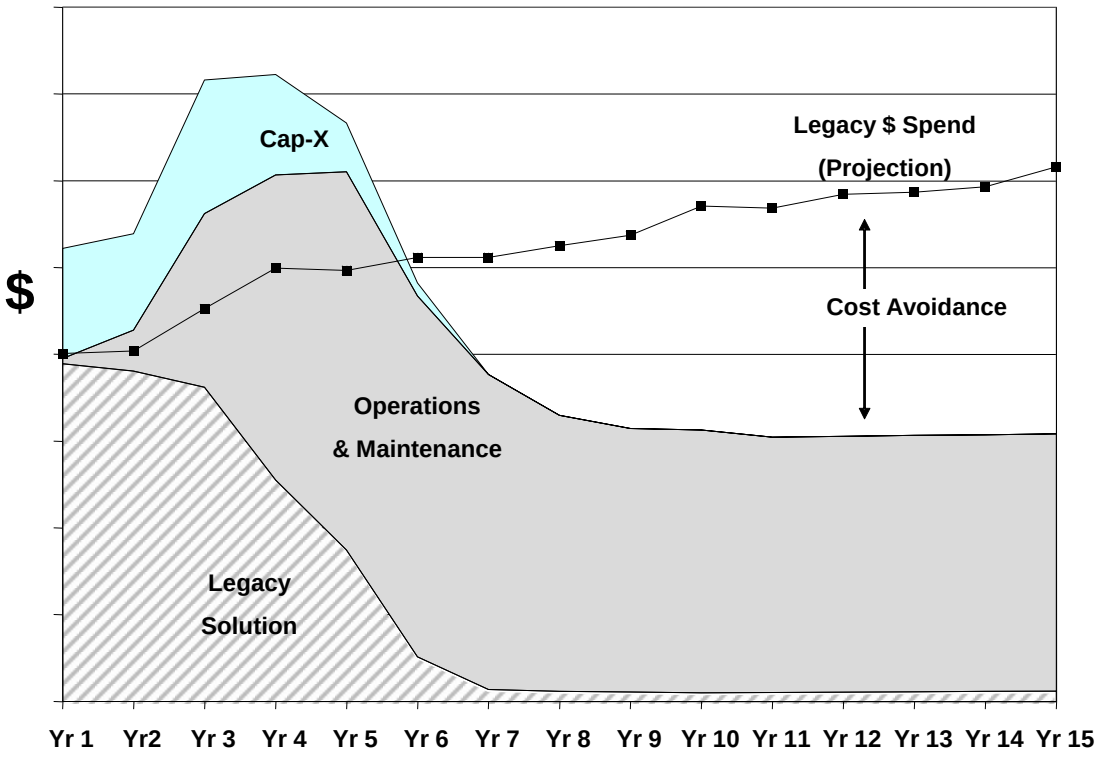


Total Cost of Ownership

- *Customer procured* networks result in significant investment of capital and staff
- *Managed Services* allow the Customer to focus on their Core Business

	Make/Buy Options	
Total Cost of Ownership (TCO) Considerations	**Customer Procured**	**Managed Service**
Dispatch/Break/Fix	**Technical Staffing Cost**	**Managed Service Fee**
Technical Refresh	**CapEx OH Allocation**	Fixed Monthly Recurring Cost
Moves/Adds/Changes	**Technical Staffing Cost**	**Fixed Price**
Tools, Software to maintain Network	CapEx OH Allocation	**Function of Service Fee**
Provider Relationship	**Program Management Cost**	**Program Management Cost**
Telco Circuit Provisioning	Achieve Best Value	Achieve Best Value
Customer Focus	***Network & Core Business***	***Core Business***

Cost vs. Performance



Cost Effectiveness

- Consolidation
- Buying Power
- Optimization

Performance

- SLA Excellence
- Secured network
- Managed Service
- Risk Intolerance

Summary

A carefully engineered, optimized, and managed mission critical network architecture can be cost-effectively implemented